



Summer 2023 Thunder Seed Intern Agricultural Sales/Service

Are you looking for a sales internship in agribusiness to kick off your career? Have you been on the hunt for a company with excellent learning opportunities, a family atmosphere, and generations of experience? Are you interested in gaining sales and agronomy experience in the seed and technology industry during a spring/summer program?

Come work for Thunder Seed, a company where many current leaders started their careers in your very shoes. Make a difference, work with the best and grow with us!

As a Thunder Seed Sales & Service Intern, you'll gain experience in field scouting, learn different aspects of the sales cycle, and techniques used for agricultural sales, and participate in crucial day-to-day activities of our business to service our customers. You'll have the chance to share your creative, new ideas with the team, provide your unique point of view, and make a difference.

Specific Responsibilities and Key Deliverables Include:

- Learn our products, services, industries, and operations
- Learn different aspects of the sales cycle and different techniques used for agricultural sales
- Support Sales Representatives, operations, and distribution staff to gain a well-rounded understanding of how the product reaches growers
- Gain experience in the field scouting and using agricultural technology for mapping with Climate Field View
- Maintain and observe appropriate safety practices and working conditions
- Gain marketing knowledge by completing the key placement of field signs and participating in local field days
- Complete the tasks and activities outlined by the Manager and/or Mentor for the intern
- Support the location & customers of the location, keep business confidential, and partner for a successful season
- As an intern, we understand you may not already have a world of experience under your belt! We would love to have a college student majoring in Agriculture, Plant Science, Ag Business, or a related field and a background in agriculture operations or agricultural sales. Thunder Seed is looking for someone who is a self-starter, excited to discuss their own ideas, has strong communication and presentation skills have the ability to manage their time and skills effectively, and brings their full self to work each day! We want to help you grow and we want to learn from you, too!

Job Requirements:

- Mobility and ability to bend, kneel, walk long distances, and operate company machinery within state laws and company guidelines
- Ability to safely operate company machinery within state laws and company policies and guidelines
- Comply with company safety standards, including a clean driving record
- Willingness and desire to work overtime hours and occasionally Saturdays during busy seasons

Compensation and benefits

- Competitive hourly wage based on experience and other factors

Send Resume to Crystal Adams at crystal.adams@thunderseed.com before February 15, 2023

FIRST *in the*
FIELD

